



## REALTOR® APPLICATION (LICENSED INDIVIDUALS)

As a REALTOR® member of the 400 North Association of REALTORS®, you are entitled to a number of great services, discounts and benefits offered at the local, state and national levels, summarized below. Throughout the year, there are several events, programs and committees for you to participate in.

Your membership in the 400 North Association of REALTORS® is an investment in your career and your profession. Please be sure to take full advantage of all the Association's benefits and to capitalize on the investment in yourself as a member of the 400 North Association of REALTORS®.

### COMMUNICATION

Know your industry and empower your marketing through:

- Member rosters
- [www.400northrealtors.com](http://www.400northrealtors.com)
- 400 North Association email updates
- Georgia REALTOR® Magazine
- GAR Website - [www.garealtor.com](http://www.garealtor.com)
- NAR REALTOR® Magazine
- NAR Website - [www.nar.realtor](http://www.nar.realtor)

### COST SAVINGS

Your membership can translate into hundreds of dollars in savings as you will have access to:

- Arbitration & Mediation Services
- Georgia Association of REALTORS® Contracts
- Free Legal Helpline
- Auto, Dental, Errors & Omissions, Health, and Vision Insurance
- REALTORS® Federal Credit Union

For more information, visit [www.400northrealtors.com/benefits](http://www.400northrealtors.com/benefits)

### EDUCATION

Membership provides you with twelve (12) hours of FREE Continuing Education classes each year.

Additionally, through the Georgia Association of REALTORS® Partners in Education Program, you'll have access to many of the leading designations in the country. Among them are the coveted: GRI - Graduate REALTOR® Institute; CRS - Certified Residential Specialist; and, ABR - Accredited Buyer Representative. By achieving REALTOR® designations, a commitment to excellence is noted by other REALTORS® and the public.

### GOVERNMENTAL AFFAIRS

Membership in the 400 North Association of REALTORS® makes you part of one of the most powerful and influential grassroots lobbying efforts in the country. We encourage all members to become involved and support RPAC - REALTORS® Political Action Committee, at [www.400northrealtors.com/rpac](http://www.400northrealtors.com/rpac).

### NETWORKING EVENTS

Realizing that networking is a vital part of a successful career in real estate, the 400 North Association provides numerous opportunities for the entire real estate industry to come together, including several annual events.

- Circle of Excellence - recognizes top producers and award winners.
- Charity Fundraiser
- Quarterly Membership Luncheons
- New Homes Community Bus Tour

### RECOGNITION

- Your name and contact information is available through an online search on our website, [www.400northrealtors.com](http://www.400northrealtors.com).
- All members who qualify for the Circle of Excellence will be invited to attend the Circle of Excellence Banquet.
- Other awards are presented to 400 North Association members at the Annual Holiday Luncheon in December.

**The 400 North Association of REALTORS® is all about you!**

Join a committee, attend the events and get involved!

## MEMBERSHIP REQUIREMENTS

1. A completed membership application submitted to the Association.
2. Membership fees must be paid.
3. Attendance at an in-class Local 400 North Association Orientation course offered by the 400 North Association of REALTORS®. This must be completed within 4 months of submitting your application to the Association. Scheduled dates and times of these classes can be found online at [www.400northrealtors.com/orientation](http://www.400northrealtors.com/orientation).
4. Completion of a qualified New Member Code of Ethics course within 4 months of submitting your application to the Association. For more information, please visit [www.400northrealtors.com/orientation](http://www.400northrealtors.com/orientation).
5. If you are a member of another Association or have held membership in the past with the 400 North Association, (within 12 months) and have already completed a new member orientation course, then you do not need to attend one again. You must submit proof of your orientation completion from your previous association in order to bypass requirements.

**Note - Designated REALTORS®** - Membership fees must also be paid per licensed agent within the company. Paying fees on agents within an office does not automatically qualify them for membership; each agent must complete an application and fulfill all necessary requirements.

## DESIGNATED REALTOR® / REALTOR® FEE INFORMATION

Annual membership fees for the Designated REALTOR® are calculated at \$448.00. Each licensed agent within the Designated REALTORS® office will also pay \$448.00 in order to become a REALTOR® member of the Association. All agents applying to the Association must pay the fees, fill out an application and attend an Orientation session before being approved for full membership.

The portion of dues paid that is spent to lobby the State and Federal governments is not deductible for income tax purposes. GAR has estimated that \$13.82 (14.10%) is the nondeductible portion of 2019 GAR dues. NAR has estimated the nondeductible portion of its 2019 dues to be \$50.00 (or 33%). The entire \$35.00 NAR Consumer Advertising Campaign Assessment qualifies as deductible dues.

**DESIGNATED REALTOR®** - Defined as the Principal Partner, Corporate Officer, Trustee, or Branch Manager of a Real Estate firm. There is only one Designated REALTOR® per company. The Designated REALTOR® is responsible for paying fees for all licensed agents within his or her organization.

**REALTOR®** - Defined as any agent within the office of a Designated REALTOR® that holds an active real estate license who becomes a member of the Association.

## DESIGNATED REALTOR® / REALTOR® MEMBERSHIP FEES

Prorated Monthly • July 1 – June 30 • Fees are subject to change each subsequent year.

**MEMBERSHIP YEAR - LOCAL:** July 1 – June 30 • **STATE:** Jan. 1 - Dec. 31 • **NATIONAL:** Jan. 1 - Dec. 31

	Local	State	NAR	Subtotal	Application Fee	TOTAL
<b>May</b>	\$ 165.00	\$ 98.00	\$ 185.00	\$ 448.00	\$ 50.00	<b>\$ 498.00</b>
<b>June</b>	\$ 165.00	\$ 98.00	\$ 185.00	\$ 448.00	\$ 50.00	<b>\$ 498.00</b>
<b>July</b>	\$ 165.00	\$ 98.00	\$ 185.00	\$ 448.00	\$ 50.00	<b>\$ 498.00</b>
<b>August</b>	\$ 152.00	\$ 98.00	\$ 185.00	\$ 435.00	\$ 50.00	<b>\$ 485.00</b>
<b>September</b>	\$ 138.00	\$ 98.00	\$ 185.00	\$ 421.00	\$ 50.00	<b>\$ 471.00</b>
<b>October</b>	\$ 124.00	\$ 98.00	\$ 185.00	\$ 407.00	\$ 50.00	<b>\$ 457.00</b>
<b>November</b>	\$ 110.00	\$ 98.00	\$ 185.00	\$ 393.00	\$ 50.00	<b>\$ 443.00</b>
<b>December</b>	\$ 97.00	\$ 98.00	\$ 185.00	\$ 380.00	\$ 50.00	<b>\$ 430.00</b>
<b>January</b>	\$ 83.00	\$ 98.00	\$ 185.00	\$ 366.00	\$ 50.00	<b>\$ 416.00</b>
<b>February</b>	\$ 69.00	\$ 90.00	\$ 173.00	\$ 332.00	\$ 50.00	<b>\$ 382.00</b>
<b>March</b>	\$ 55.00	\$ 82.00	\$ 160.00	\$ 297.00	\$ 50.00	<b>\$ 347.00</b>
<b>April</b>	\$ 42.00	\$ 74.00	\$ 148.00	\$ 264.00	\$ 50.00	<b>\$ 314.00</b>



# 400 NORTH REALTORS® APPLICATION (LICENSED INDIVIDUALS)

I am applying for the following category of membership:

- Designated REALTOR®    Designated REALTOR® - Appraiser    REALTOR® - Managing Broker  
 REALTOR® - Agent    REALTOR® - Appraiser

Designated REALTORS® must hold one of the following positions within the company.

- Principal Broker    Partnership    Corporate Officer    Trustee    Manager

Appraisers applying for Designated REALTOR® membership must hold one of the following positions with the above company.

- Principal Appraiser    Partnership    Corporate Officer    Trustee    Manager

## APPLICANT INFORMATION

Name (required) \_\_\_\_\_

Nickname (if applicable) \_\_\_\_\_

Phone  Home  Cell \_\_\_\_\_

Home Address (required) \_\_\_\_\_

Apt. # \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Real Estate License # (required) \_\_\_\_\_

Appraisers License (if applicable) \_\_\_\_\_

Date of Birth (required) \_\_\_\_\_

E-Mail (required) \_\_\_\_\_

## COMPANY INFORMATION REQUIRED

Company Name \_\_\_\_\_

Company Address \_\_\_\_\_  
\_\_\_\_\_

City/State/Zip \_\_\_\_\_

Business Phone \_\_\_\_\_

Business Fax \_\_\_\_\_

Firm License # \_\_\_\_\_

Website Address \_\_\_\_\_

Preferred Mailing Address  Home  Office

## CURRENT OR PAST MEMBER OF ANOTHER ASSOCIATION OF REALTORS®

Have you previously held membership in any Association of REALTORS®?

- Yes    No

If yes, Association name where you last held membership: \_\_\_\_\_

Please indicate any other name your past membership could be listed under: \_\_\_\_\_

NRDS#: \_\_\_\_\_

Last active year of membership: \_\_\_\_\_

If you are a current member of an Association of REALTORS®, please indicate whether you are transferring your primary membership to the 400 North Association of REALTORS® or applying for secondary membership in the 400 North Association of REALTORS®.

Membership Type:  Primary - transferring

Secondary - in addition to Primary

Any agent joining the 400 North Association (as a secondary association) who is already a member of another Association of REALTORS® is only required to pay the local portion of the fees to the 400 North Association; State and National portions should have already been paid to the primary association for the current fiscal year.

The Annual Membership fees are due on July 1st of each year; however, applications received later than July 31st are calculated on a monthly pro-rated basis. Primary membership fees for the 400 North Association of REALTORS® include fees to the Georgia Association of REALTORS® and the National Association of REALTORS®.

Have you been found in violation of the Code of Ethics or other membership duties in any Association of REALTORS® in the past three (3) years or are there any such complaints pending?

- Yes - provide details as an attachment    No

Have you or your firm been found in violation of state real estate licensing regulations or other laws prohibiting unprofessional conduct rendered by the courts or other lawful authorities within the last three years?

- Yes - provide details as an attachment    No

# 400 NORTH REALTORS® APPLICATION (LICENSED INDIVIDUALS)

## IMPORTANT REMINDER

This application is the first stage in becoming a Member of the 400 North Association of REALTORS®. You must complete (2) two New Member Training Requirements. Notices will be sent out once your application is processed. This does not apply to past 400 North Association members who have already completed these requirements.

## EFFECTIVE MEMBERSHIP DATE FOR CIRCLE OF EXCELLENCE VOLUME CREDIT

If applicant completes the Orientation courses within four months of application to the Association, the effective date shall be the date the application was received in the Association Office.

In the event of my election, I agree to abide by the Code of Ethics of the National Association of REALTORS®, including the obligation to arbitrate any existing or future disputes with another member in accordance with the Association's arbitration procedures. I also agree to abide by the Constitution, Bylaws, and Rules and Regulations of the 400 North Association of REALTORS®, the Georgia Association of REALTORS®, and the National Association of REALTORS® which are made available to me at the office of the 400 North Association of REALTORS®, and if required, I further agree to satisfactorily complete, within 4 months time, (2) two New Member Training Requirements in order to maintain active membership and a reasonable and non-discriminatory written examination on such Code, Constitution, Bylaws, and Rules and Regulations. I further agree that my act of paying fees shall evidence my initial and continuing commitment to abide by the aforementioned Code of Ethics, Constitutions, Bylaws, Rules and Regulations, and duty to arbitrate, all as from time to time amended. I irrevocably waive all claims against the Association or any of its officers, directors or members, for any acts in electing or failing to elect, advancing, suspending, expelling, or otherwise disciplining me as an applicant, or as a member. Upon the expiration of said membership for any cause, I will discontinue the use of the term REALTOR® and return to the Association all certificates, signs, seals or other indications of membership in the Association, the State Association and the National Association of REALTORS®. I consent that the Association, through its Membership Committee or otherwise, may invite and receive other information and comment about me from any member or other person, and I further agree that any information and comment furnished to the Association by any person in response to the invitation shall be conclusively deemed to be privileged and not form the basis of any action by me for slander, libel, or defamation of character.

I agree that, if accepted for Membership in the Association, I shall pay the fees and fees as from time to time established. I understand that should I not complete (2) two New Member Training Requirements within the prescribed four months from the date of my application that I will be automatically dropped as an applicant for membership and that there will be no refund of any portion of the fees paid. I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, shall be grounds for revocation of my membership if granted.

BY SIGNING, I consent that the REALTOR® Association (local, state and national) and their subsidiaries may contact me at the specified address, telephone numbers, fax numbers, email address or other

means of communication available. This consent applies to changes in contact information that may be provided by me to the Association(s) in the future. The consent recognizes that certain state and federal laws may place limits on communications that I am waiving to receive all communications as part of my membership.

## SIGNATURE OF APPLICANT

Signed \_\_\_\_\_

Name (Please print) \_\_\_\_\_

Dated \_\_\_\_\_ 20 \_\_\_\_\_

## CHECK PAYMENT

Make checks payable to: 400 North Association of REALTORS®

Payment of \$ \_\_\_\_\_ Check # \_\_\_\_\_

## CREDIT CARD PAYMENT

In order to maintain your security, we will contact you to obtain your credit card information for Membership payment.

Alternatively, our online membership application allows you to include your payment information securely. To apply online, please visit [www.400northrealtors.com/membership](http://www.400northrealtors.com/membership)

## OPTIONAL PAYMENT PLAN

BY CHECKING THIS BOX, I authorize my enrollment in the Payment Plan, understanding and agreeing to the below described terms and include my credit/debit card information above.

If you are a REALTOR® member and your primary membership is held with the 400 North Association, you have the ability to participate in a new member payment plan. Your 1st installment will include the \$50 application fee, plus (1/3) one-third of the pro-rated dues amount. Each subsequent installment will be (1/2) one-half of the remaining balance and will be charged approximately (30) days from your 1st installment date.

Terms: In signing up for the payment plan, you authorize the 400 North Association of REALTORS® to charge your credit/debit card account for your membership dues in (3) consecutive monthly installments. Should any installment payment decline, you will automatically be removed from the payment plan and the balance will be due in full at that time. A credit card or debit card is required to participate and the same card must be used for all (3) installments.

**NOTE: all payments are non-refundable.**

## FOR OFFICE USE ONLY

Status Date: \_\_\_\_\_ Orientation Date: \_\_\_\_\_ Last COE Date: \_\_\_\_\_

Office NRDS #: \_\_\_\_\_ Personal NRDS #: \_\_\_\_\_

Notes: \_\_\_\_\_